



Business to Business e-Solutions

# B2BE, Your Global Provider of Supply Chain Management Solutions

B2BE delivers innovative supply chain solutions that enhance efficiency, profitability, and sustainability for organisations worldwide.

# Global Expertise in Supply Chain Automation



**Founded in Australia in 1998, B2BE has grown into a global provider of supply chain solutions, serving clients across Asia, Europe, and North America. Our solutions are designed to automate and streamline supply chain operations. This enhances efficiency, visibility, and cost-effectiveness across diverse industries.**

At B2BE, our mission is to deliver innovative, cost-effective solutions that drive process improvement and operational savings while ensuring excellent customer service. Our team of supply chain specialists brings extensive industry experience, collaborating with clients and partners to create tailored solutions that add real value.

B2BE's suite of flexible, configurable products is designed to integrate seamlessly into your business, optimising processes and freeing resources from routine tasks.

From document processing and procurement to accounts payable and receivable, our online tools improve visibility, collaboration, and efficiency across back-end functions.



**B2BE simplifies supply chains, making operations smoother, more efficient, and ready for the future.**

[▶ Watch full video](#)



# About Us

**B2BE's solutions help businesses enhance efficiency in managing their back-office B2B environments by improving visibility, automation, and profitability. With our support, your organisation can focus on core business activities while we streamline and optimise your supply chain operations.**

By outsourcing B2B management to B2BE, you eliminate the need to develop, manage, or maintain complex and rapidly evolving processes. Our tailored solutions integrate seamlessly with your trading partners, ensuring a hassle-free and fully optimised supply chain.

We offer automation across Purchase-to-Pay processes, e-Invoicing, document management, and EDI trading, as well as complete supply chain solutions designed to improve operational efficiency. If it involves your supply chain, B2BE has a solution to enhance and simplify it.

At B2BE, we are guided by a set of core values that define our relationships with clients:

- ✓ **Honesty and integrity**
- ✓ **Collaboration between staff and our clients**
- ✓ **Treating everyone with respect and dignity**
- ✓ **Delivering on our promises**
- ✓ **Always exceeding expectations**
- ✓ **Innovation and adaptation**

B2BE is committed to providing solutions that simplify supply chains, drive efficiency, and help businesses thrive.



# Why B2BE?

## A Customer-First Approach

**At B2BE, we put our customers at the heart of everything we do. Our goal is to simplify supply chain processes, reduce complexity, and improve efficiency — all while ensuring your business achieves measurable results.**

**From the first conversation to long-term support, we listen to understand your challenges and opportunities. We are committed to your success and will work with you to create tailored solutions that deliver real value.**



### **Passion**

Passion is the foundation of our work. Our team believes in what we do, and that enthusiasm translates into the success of every project. When you work with B2BE, you gain a partner committed to driving innovation and delivering solutions that make a difference.



### **Solutions**

Every business is unique, and so are our solutions. Whether you need EDI integration, document automation, or a complete supply chain transformation, we customise our approach to meet your specific needs, ensuring a strong return on investment.



### **Service**

Our relationship with you doesn't end once a solution is implemented — it's just the beginning. We are committed to ongoing support, refining and optimising our solutions to ensure they continue to align with your evolving business goals. When you need us, we listen and act with your best interests in mind.



### **Achieve**

We help businesses solve both straightforward challenges and complex supply chain transformations. Whether your goal is greater efficiency, improved compliance, or end-to-end process automation, we ensure your solution is aligned with your long-term business strategy.



### **Client Engagement**

When we first engage with a client, our focus is on understanding your specific needs and how we can help you achieve them. Many of our partnerships start with a small, targeted solution but evolve into larger, more comprehensive systems that grow with your business. We work with you every step of the way, ensuring your solution scales efficiently and delivers long-term value.



### **Understanding**

B2BE takes the time to understand your current requirements while anticipating future growth. We help you build solutions that are flexible, scalable, and ready for the challenges ahead.

# What Do You Want To Achieve

Every business has different goals, and at B2BE, we work with you to achieve them — whether it's a simple **EDI integration** or a **complex, multi-functional supply chain transformation**.

When we first engage with a client, our priority is understanding where you want to go and how we can help you get there. Some businesses start with a specific need, such as automating invoice processing, while others require a fully integrated solution that spans multiple departments. No matter the scale, our solutions are **designed to grow with you**.

By identifying your goals early on, we can **tailor solutions** that not only meet your current requirements but also evolve as your business expands.

B2BE helps businesses improve operations across four key areas:

- ✓ **Process Automation** – Reduce manual effort and streamline workflows
- ✓ **Operational Efficiency** – Increase accuracy, speed, and productivity
- ✓ **Cost Reduction** – Minimise errors, delays, and inefficiencies
- ✓ **Scalability** – Implement flexible solutions that grow with your business

We don't just provide technology — we provide **a roadmap to success**, guiding you toward a **smarter, more efficient** way of working.



# B2BE Solutions: Powering Smarter Supply Chains



At B2BE, we help businesses **streamline supply chain operations** with **scalable, modular solutions** designed to reduce manual processes, improve efficiency, and enhance visibility.

Whether you need to automate a specific function — like **e-invoicing** or **document distribution** — or require a **comprehensive, end-to-end supply chain solution**, B2BE provides flexible options that fit your business needs.

Our solutions work **seamlessly together or independently**, ensuring you get the right level of automation and control:

E-Invoicing



Document  
Management



Procure To Pay



Order To Cash



Visibility



Supply Chain  
Finance



Ready to transform your supply chain? Explore our full range of solutions at:

▶ [www.b2be.com](http://www.b2be.com)

## About B2BE

B2BE delivers electronic supply chain solutions globally allowing organisations to better manage their supply chain processes, providing greater levels of visibility, auditability and control. With over 20+ years of experience, the B2BE teams operate in over 20 countries and regions and speak 17 different languages. We are trusted by over 6000+ customers with more than +58,000 trading relationships.

For more information, visit [www.b2be.com](http://www.b2be.com)