



Data Sheet

Supplier Dynamic Discounting Solutions

Unlock the full potential of your cash flow with Supplier Dynamic Discounting solution

Solution overview

B2BE's Supplier Dynamic Discounting Solution, a powerful tool designed to help you optimise your cash flow and strengthen your relationships with your buyers. As a supplier, you understand the importance of managing your cash flow effectively while maintaining positive relationships with your buyers.

B2BE's Dynamic Discounting solution offers a streamlined and automated approach that allows you to take control of your payment terms and maximise your cash flow, while maintaining collaborative and sustainable partnerships with your buyers. Unlock the full potential of dynamic discounting and elevate your supplier performance with B2BE's Supplier Dynamic Discounting Solution.



Key Features

Streamlined offer requests

Our Dynamic Discounting Solution enables suppliers to request discount offers directly from the platform, eliminating the need for lengthy negotiations. Suppliers can easily initiate discount requests based on their payment preferences, cash flow needs, and business priorities. This feature therefore simplifies the process of requesting offers from buyers, ensuring a smooth and efficient workflow for suppliers. Experience a hassle-free approach to requesting discount offers and unlock the full potential of dynamic discounting with our solution.

Self-service portal

B2BE's Dynamic Discounting solution offers suppliers a secure cloud-based self-service portal that allows suppliers to easily access and manage their invoices, discounting options, and payment terms. Suppliers are able to invite buyers to the easy to use platform. This portal is both user-friendly, and provides real-time visibility into the status of invoices and discounting requests.

Compare offers, check offer feasibility

Our Dynamic Discounting Solution empowers suppliers with an easy-to-use interface for comparing different discount offers and evaluating their feasibility. Suppliers can quickly review and assess multiple discount options, enabling them to make informed decisions that align with their financial requirements and business priorities. With our solution, offer comparison becomes a seamless and efficient process, eliminating the need for manual efforts.

Effortless supplier discounting

Our Dynamic Discounting Solution features an automated discounting workflow that simplifies the discounting process for suppliers. From submitting discounting requests to receiving payments, our solution minimises manual intervention and streamlines the entire discounting workflow. Gone are the time-consuming and labour-intensive discounting processes, allowing you to embrace the efficiency and convenience of our automated workflow.

About B2BE

B2BE delivers electronic supply chain solutions globally, helping organisations to better manage their supply chain processes, providing greater levels of visibility, auditability and control. We're driven by a passion for what we do, inspired by innovation, and underpinned by a wealth of knowledge. With over 20+ years of experience, the B2BE teams operate worldwide.

For more information, visit <https://www.b2be.com>