First Steps

SUPPLIER DYNAMIC DISCOUNTING

Invoice discounting is a popular option for suppliers looking to improve cashflow by receiving early payment for invoices and with Dynamic Discounting this process has become more easier and flexible. If your business is looking to implement a Dynamic Discounting solution as a supplier there are several steps and things to take into consideration as part of the process.



How does the Dynamic Discounting solution integrate with our existing invoicing and payment systems to offer early payment options to our buyers?



What are the specific benefits for our business in offering a Dynamic Discounting solution to our buyers, in terms of improved cashflow and buyer relationships?



Can the Dynamic Discounting solution accommodate our diverse buyer base and their varying payment terms and preferences?





How does the Dynamic Discounting solution ensure data security and protect sensitive financial information of our business and our buyers?



What level of flexibility does the Dynamic Discounting solution offer in terms of setting discount rates and payment terms for our invoices?



How does the Dynamic Discounting solution handle disputes or discrepancies in invoices and payment terms between us and our buyers?



What is the implementation timeline and process for integrating the Dynamic Discounting solution into our current invoicing and payment workflows?



What are the costs associated with offering the Dynamic Discounting solution to our buyers, and what is the expected impact on our cashflow and buyer relationships in terms of increased early payment acceptance?

Get in touch with B2BE today to discover how Dynamic Discounting can maximise your early payment discount opportunities allowing your business to achieve better financial results.

About B2BE

Operating since 1998 throughout Asia Pacific, Europe and North America B2BE delivers electronic supply chain solutions globally. The B2BE team speak over 17 languages and operate in 20+ countries and regions.

B2BE's products and solutions span several business functions targeting finance, procurement and transactional environments, all providing process improvement and cost savings.