



Data Sheet

Customer On-boarding Solutions

Increase customer integration

Solution overview

To truly leverage the value of customer integration and your Order to Cash (O2C) solution you need to engage, interact and add value to your customers to take them with you on the journey.

B2BE has a range of solutions to help with customer on-boarding. From automated self on-boarding via the O2C portal through to managed roll-out and on-boarding for your customer's EDI solutions.

B2BE can help you create your electronic community in the most efficient way to leverage the investments made as part of your organisations automation journey.



Key Features

Order to Cash Portal

You can setup customers to have access to your O2C portal so they're given full visibility of documents and other useful tools to help better collaborate with customers.

B2BE assisted on-boarding

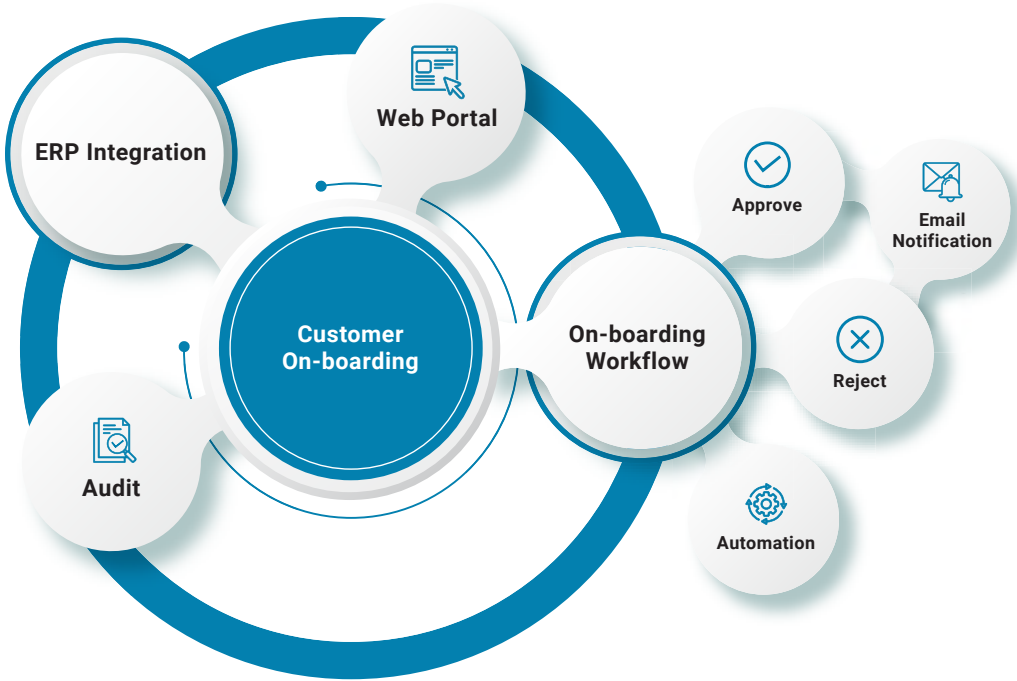
B2BE can manage on-boarding your customers to trade electronically with your organisation. This maybe access to the order to cash portal or with EDI integration, testing and setup. B2BE's involvement can be a little or a lot.

Reporting

There are a number of reports to help provide to you the number of customers who have been on-boarded and how they trade so you can keep track of this throughout your customer engagement and on-boarding process.

Dashboard and application dashlets

Similarly, there are snapshot dashlets to report customer on-boarding by document and volumes in a quick and simple to view way.



What you can achieve with B2BE's Customer On-boarding solutions



Collaboration

By being able to on-board your customers easily into your O2C solution means you will be able to collaborate with them more rapidly and interactions with customers will become more meaningful and focused where they need to be and less time spent on the day-to-day.



Easy to use solutions

All the O2C solutions are easy to use, cloud based so if you want to on-board customers and engage more collaboratively within your organisation it's a very easy process. Of course B2BE can help to on-board your EDI capable customer which means it becomes easier still.



Self fulfillment

When a customer has the tools available to be able to answer their own questions this by definition means your staff will spend less time fielding customer queries and this is good for both parties.



Process and document cost reductions

By engaging with your customers electronically with an end to end O2C solution it will not only improve processes it will help drive down costs of doing business which is always a key ROI for any O2C solution.

About B2BE

B2BE delivers electronic supply chain solutions globally, helping organisations to better manage their supply chain processes, providing greater levels of visibility, auditability and control. We're driven by a passion for what we do, inspired by innovation, and underpinned by a wealth of knowledge. With over 20+ years of experience, the B2BE teams operate worldwide.

For more information, visit www.b2be.com