



Data Sheet

Customer EDI Solutions

EDI solutions for suppliers to be able to trade electronically with their customers

Solution overview

Trading electronically with all of your customers can be a large undertaking particularly when your organisation has many different channels with many levels of customer requirements. Some customers you will trade with frequently whereas others infrequently. What your organisation sells and the way you sell also impacts electronic trading with customers and how easy that may or may not be.

B2BE's managed seller EDI solutions help you get the most out of your EDI solution to drive toward higher levels of customer electronic trading. Whether it is a pure play EDI solution or incorporating B2BE's Automated Orders solution, you can trade with as many customers electronically, easily and simply.

Key Features

Connect once, connect to all

Your customers will have different levels of capabilities and may also operate in other industries which means your organisation may need to support multiple formats, standards and connectivity requirements. And of course the customer is king so you will usually need to follow their requirements. Once you've connected into B2BE's EDI network then this will not be an issue you need to contend with. B2BE manages all the required connectivity requirements, formats and capabilities to get you and your customer's trading electronically.



Managed customer on-boarding

Each new customer requires resourcing effort to on-board. What standards do they follow, which protocol do they use and once setup testing, and in some cases accreditation needs to be managed which adds resource time. B2BE can manage the on-boarding process for you. B2BE handles the technical requirements and can liaise between you and your customer to complete the testing phases so it means customers can be on-boarded faster and you don't need to get involved with the low level technical detail. B2BE in many cases may already have a connection so it becomes a configuration and testing exercise.

Data enrichment

To increase integration rates and minimise errors electronic documents to customers such as POA's, ASN's and Invoices can be enriched to include qualifier data such as customer required ID's or data from a preceding document such as buyer part numbers and forth. Are you sending the right structure, data and content? If not to reduce integration failure B2BE can enrich based your customers defined rules and requirements.

Automated Sales Orders

While you will be able to trade electronically with any customer who can support an EDI solution some still may not be capable of or in fact wish to trade electronically. This is where B2BE's Sales Order Automation solution comes into play. A no-touch approach to receiving PDF sales orders via email. An OCR approach to capture sales orders details which then can be integrated, and can follow, your customer EDI solution. Automating more, and faster.

About B2BE

B2BE delivers electronic supply chain solutions globally, helping organisations to better manage their supply chain processes, providing greater levels of visibility, auditability and control. We're driven by a passion for what we do, inspired by innovation, and underpinned by a wealth of knowledge. With over 20+ years of experience, the B2BE teams operate worldwide.

For more information, visit www.b2be.com