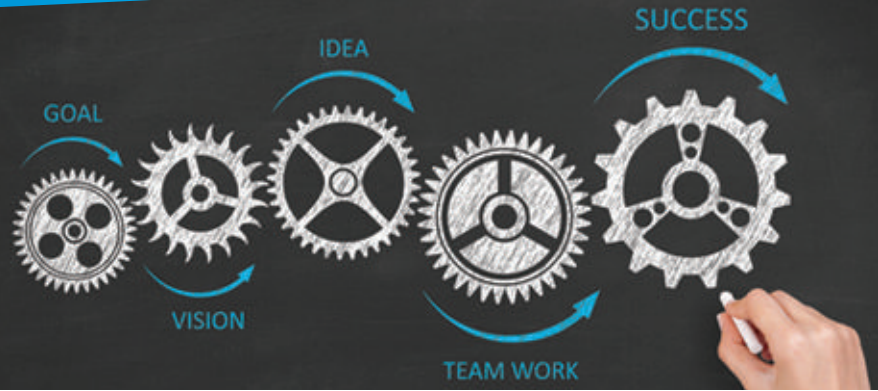


AUTOMATED ORDERS



AUTOMATE INBOUND SALES ORDERS AND SAY HELLO TO PROCESS IMPROVEMENT AND GOODBYE TO WASTED TIME

PRODUCT OVERVIEW

B2BE’s automated orders product is a hosted solution, no software required, which allows you to take sales orders sent to your organisation via email or facsimile and automatically via OCR identify the sales order data to create electronic files ideally complimenting B2BE’s EDI products.

The sales orders are then automatically compared to your product catalogue data and any sales orders that have incorrect information such part numbers, units of measure or pricing and can be flagged for correction.

Customer service staff will then only need to work on the sales orders with errors so the errors can be fixed and the sales order processed quickly.

Sales orders are then automatically loaded into your system for picking, packing and shipping. A whole new way to manage customer service so they can focus on meeting client’s expectations more efficiently.

KEY FEATURES

Do you want to automate all your client’s sales orders, even if they’re received via facsimile and email? B2BE’s automated orders solution allows just that, you can automate sales orders, identify issues and be more responsive to your clients.

Automated Sales Order Recognition

Sales orders are sent to the system as PDF’s and through the automated orders product the sales order data is captured to create an electronic file, no different to an EDI based file.

The software learns as part of the data capture process so the level of automation progressively improves to ensure the data files can be created automatically first time every time.

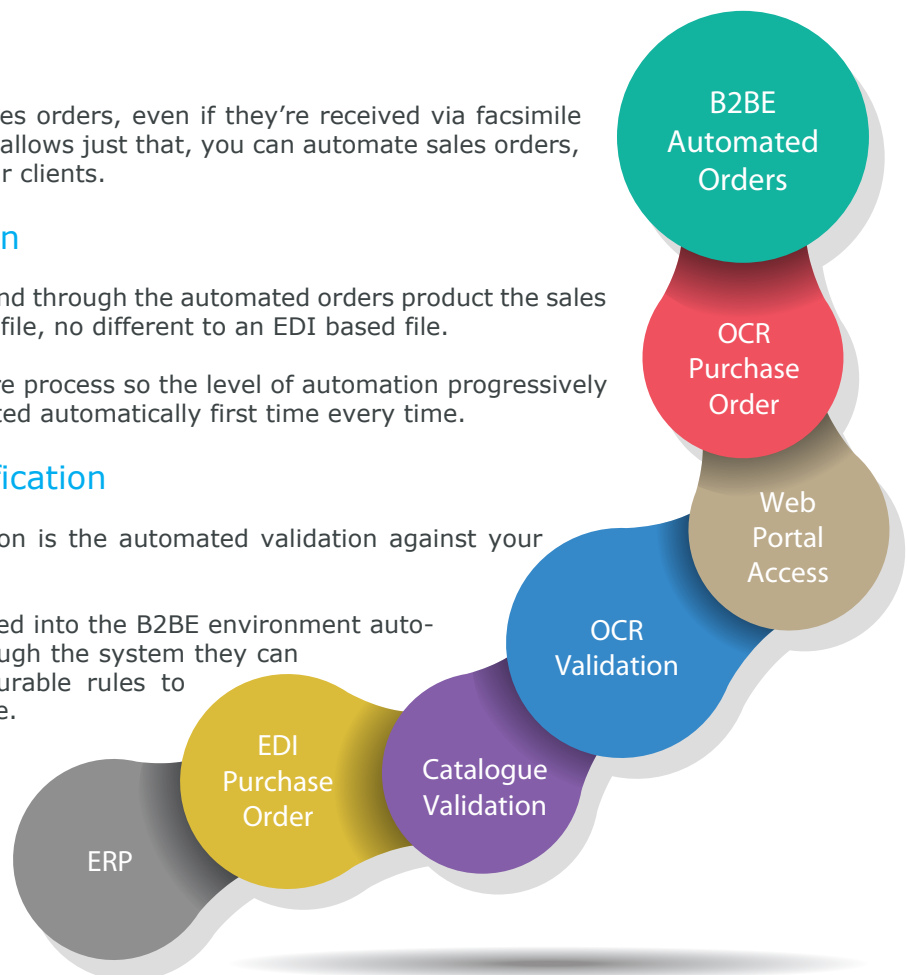
Automated Error And Issue Identification

Unique to the B2BE automated orders solution is the automated validation against your product catalogue.

Your product and price catalogue can be loaded into the B2BE environment automatically and as sales orders are parsed through the system they can be validated based on a number of configurable rules to ensure the client’s sales order data is accurate.

Validation can be conducted at several levels including shipping information, product information and pricing.

If the data is inaccurate the customer services team will be notified and they can go into the rectification interface and take the appropriate action to rectify the sales order or reject it back to the initiator.



AUTOMATED ORDERS



Automated Sales Order Creation

The B2BE automated orders functionality create EDI based files once they have been through the process without any errors so the sales orders can be uploaded and managed in the same way as EDI sales orders.

In fact, combining the B2BE EDI products with the automated orders product means your organisation will be able to handle all sales orders no matter how the client wishes to send them. And of course, if you use B2BE's EDI managed services B2BE can engage with your clients to increase EDI traffic.

Increase Visibility And Reporting

The automated orders product is a fully hosted product and is accessed through the B2BE web portal's online interfaces.

These interfaces provide up to date information to customer service teams, and other relevant functions, many dashboard analytic tools to measure throughput, accuracy and other key metrics in real time.

KEY BENEFITS

Automate Processes

Improved sales order turnaround time frames in-line with EDI order processing times and move customer service personnel from sales order processors to customer service providers.

Help remove sales order processing times at peak times of the day.

CONTACT

For more information on this B2BE product automated orders or for other products and solutions, please visit us at www.b2be.com

Issue Identification

Improve and identify on-going client issues with purchase orders so they can be rectified at the source while gaining a better understanding of analytics associated with the processing of sales orders through online tools.

OTIF

Ensure delivery times can be met so OTIF metrics client's use favour you as a supplier so you process sales orders quickly, efficiently and most importantly accurately so when the goods are shipped they're shipped on time and in full.