

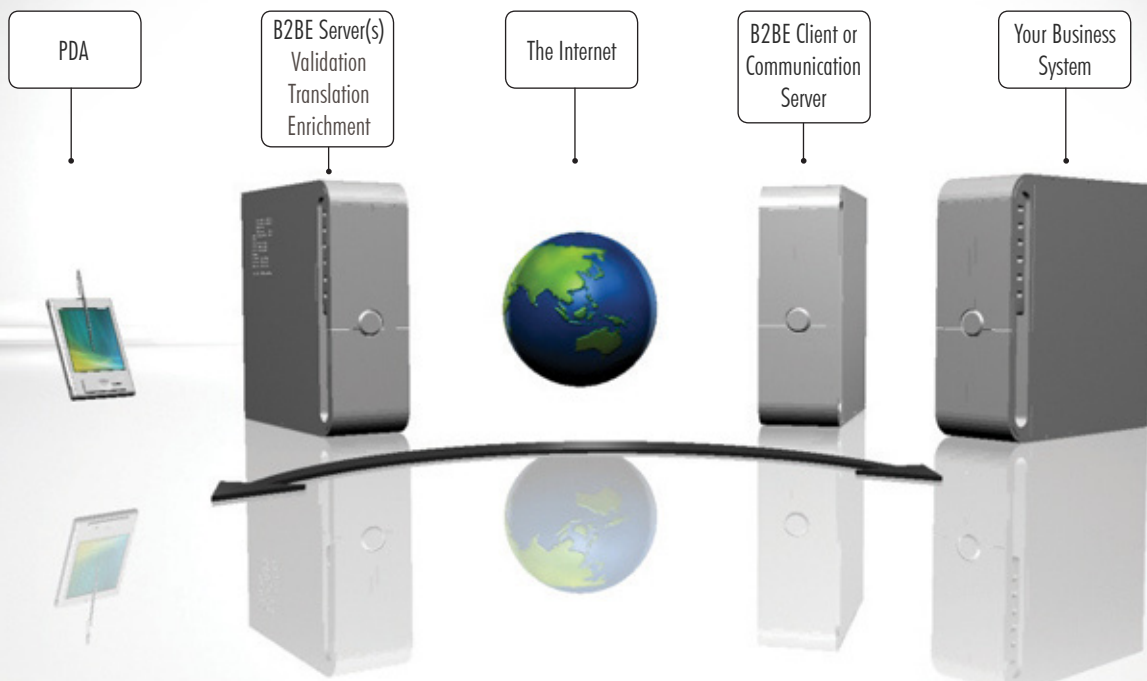


Business to Business e-Solutions



PRODUCT DATA SHEET  
m-COMMERCE

[WWW.B2BE.COM](http://WWW.B2BE.COM)



## B2BE m-Commerce

The B2BE m-Commerce solutions offer a wide range of mobile based solutions to better enable your organisation to manage data and information while on the move.

The B2BE m-Commerce solutions are highly adaptable and can be tailored to your organisations needs based on the operational requirements of your business and where your organisation sees opportunities for process improvement.

The B2BE suite of m-Commerce tools suit most PDA or mobile applications. Based on GPRS technologies information can be sent or received from a mobile device in real time or when the device is docked and can access your organisations network. Data is transmitted securely and is fully auditable.

The solutions are highly configurable and designed to fit, yet improve, your current systems and processes. All B2BE's m-Commerce solutions are designed to fit with other B2BE products and solutions so your organisation can expand its e-Commerce capabilities and streamline business processes to ensure better management of stock and inventory, improve supply chain initiatives and save costs.

## Features

B2BE's m-Commerce suite of products improves the way mobile functions within your organisation operate reducing time consuming aspects of administration while providing real-time information.

The B2BE m-Commerce solutions are customised based on your specific requirements so this means the solution will fit your business requirements exactly.

- **Sales Force Automation**

B2BE's m-Commerce solution is ideal to automate sales functions administrative and selling tasks while in the field removing the need to spend inordinate amounts of time managing paperwork or checking stock levels, prices and a customer's credit terms.

The solution is ideal for order taking which is designed to improve supply chain based initiatives within customer facing roles. Sales functions through the B2BE m-Commerce suite of products can include:

- Price and catalogue information
- Sales order creation
- Sales order tracking
- Stock and inventory checking

- **Customer Relationship Management**

Information in relation to customers for front of house staff is very important to ensure your organisation can tailor or manage customer expectations. The B2BE suite of m-Commerce tools can also enable the recording, tracking and interfacing to CRM based packages and solutions. Again, these are tailored to your specific needs and requirements and may include:

- Customer contact information
- Customer history and notes
- Account history and information



- Warehousing and Logistics

The B2BE m-Commerce tools are ideally suited to warehouse and inventory tracking solutions to better manage information in real time around your organisations warehouse systems. The solutions can be tailored to link with your warehousing system or into scan-pack and EDI systems to ensure picking and packing is done more accurately and can be tailored to handle:

- Stock and inventory picking and packing
- Warehouse inventory tracking
- Scan packing
- Logistics and driver call routing
- Proof of delivery recording

- Customised Applications

Customised applications may include one or more of the above solutions and functions and can be tailored to the customers requirements based on their specific requirements and needs.

## What are the benefits?

- Improve the way in which information is shared between systems & resources while on the move
- Provide real time information
- Improve the ability to capture data immediately
- Reduce documents and improve processes